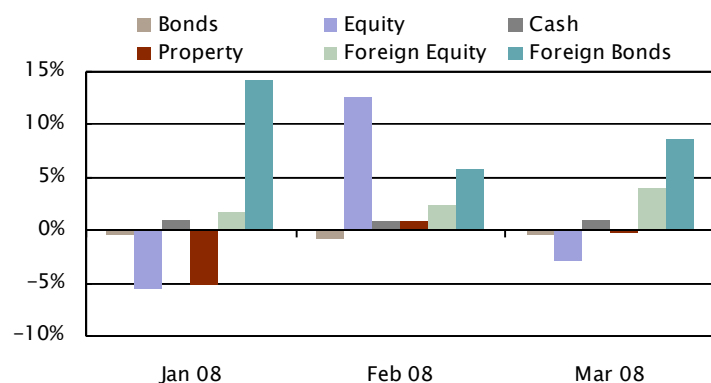
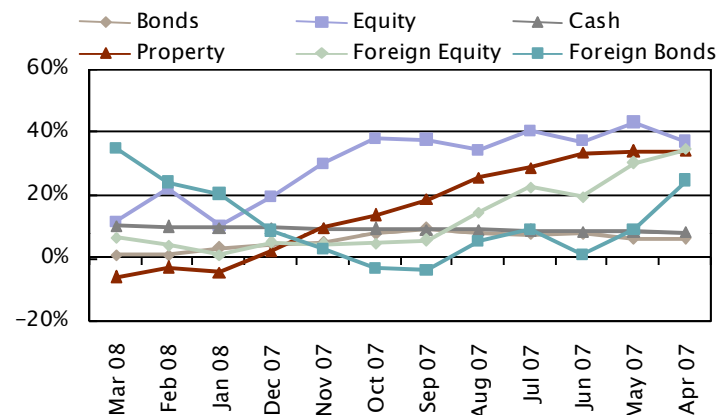


## How the different asset classes performed

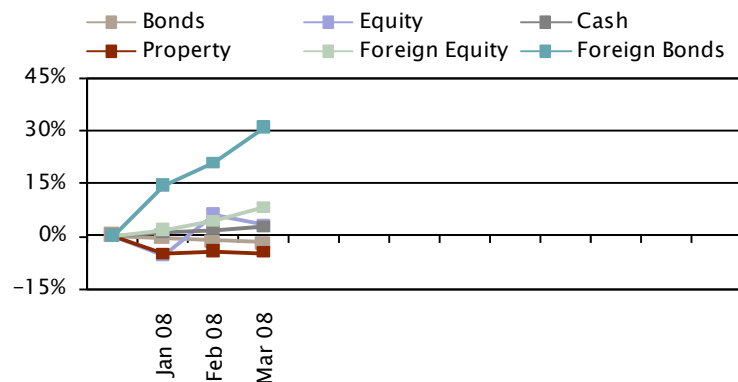
**Asset Class Monthly Returns**



**Asset Class Rolling 12-Month Performance**



**Asset Class Performance - Year to Date**

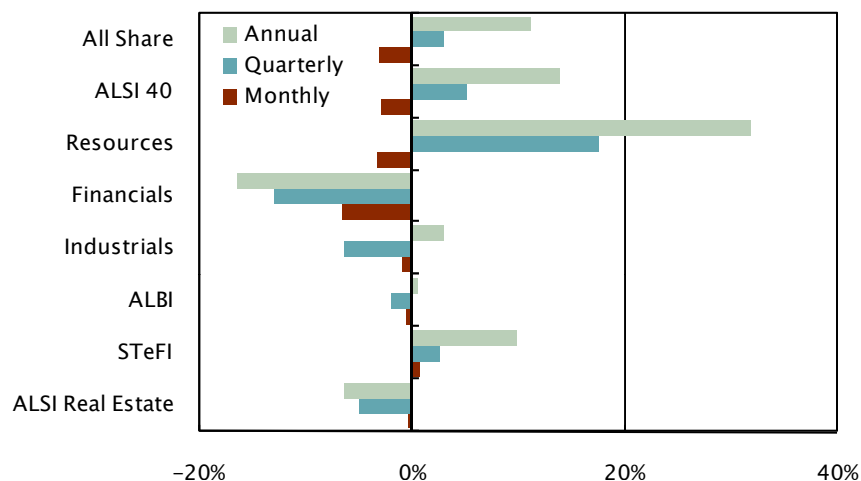


**Sector Indices**

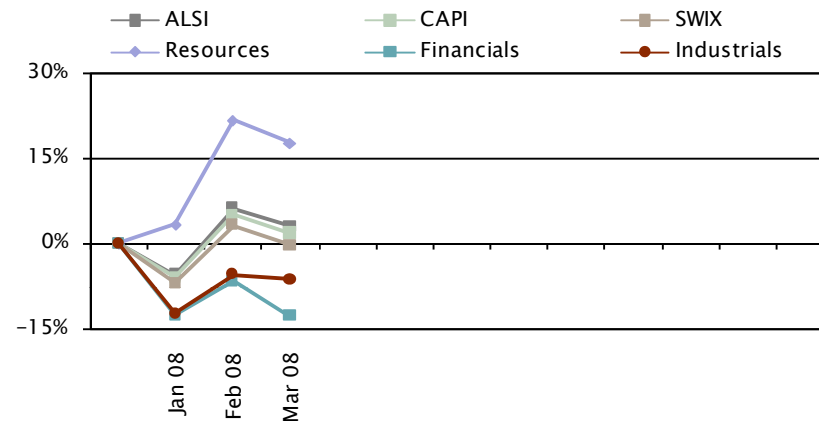
|                |                     |
|----------------|---------------------|
| Bonds          | ALBI                |
| Equity         | All Share           |
| Cash           | STeFI               |
| Property       | ALSI Real Estate    |
| Foreign Equity | MSCI World          |
| Foreign Bonds  | JP Morgan Govt Bond |

## How the local market indices performed

Returns of FTSE/JSE Sectors & Indices

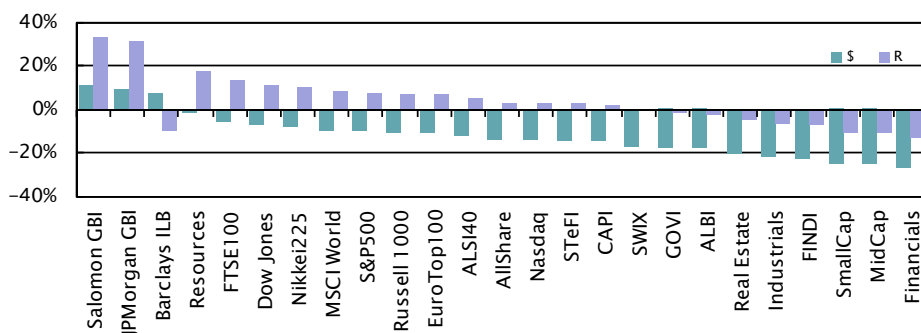


Sector & Indices Performance – Year to Date

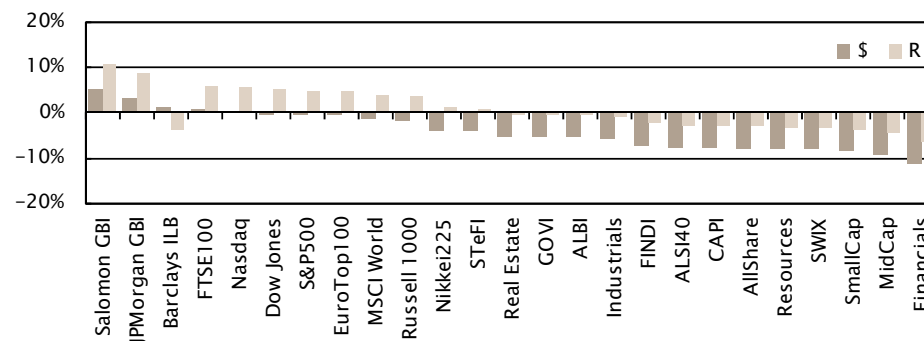


## How the world market indices performed

Quarterly Return of Major Indices

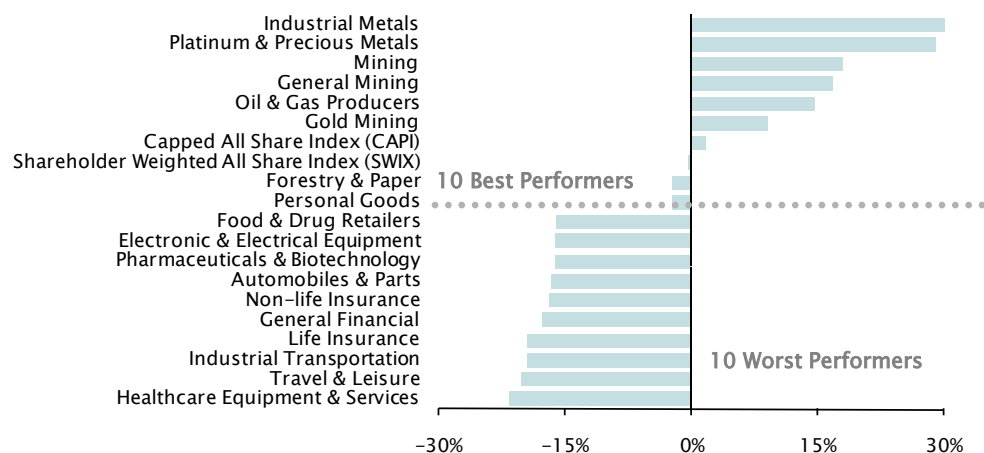


Annual Return of Major Indices

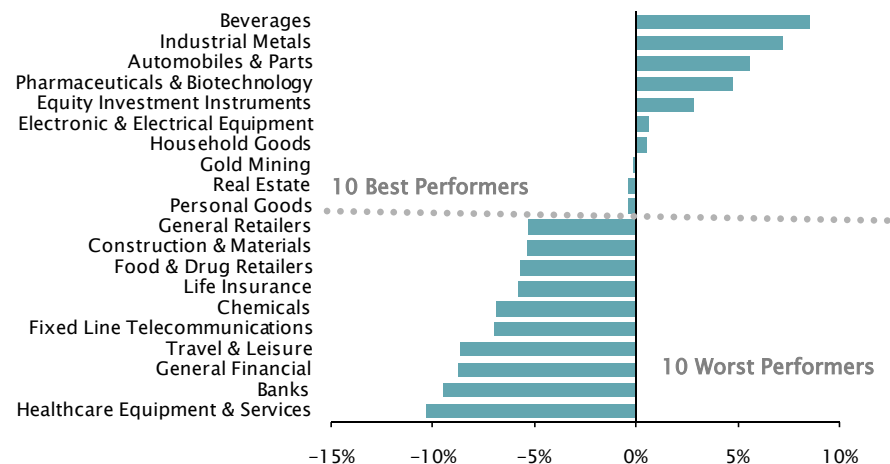


## Equity market – how the equity sectors performed

**Quarterly Industry Performance**



**Monthly Industry Performance**

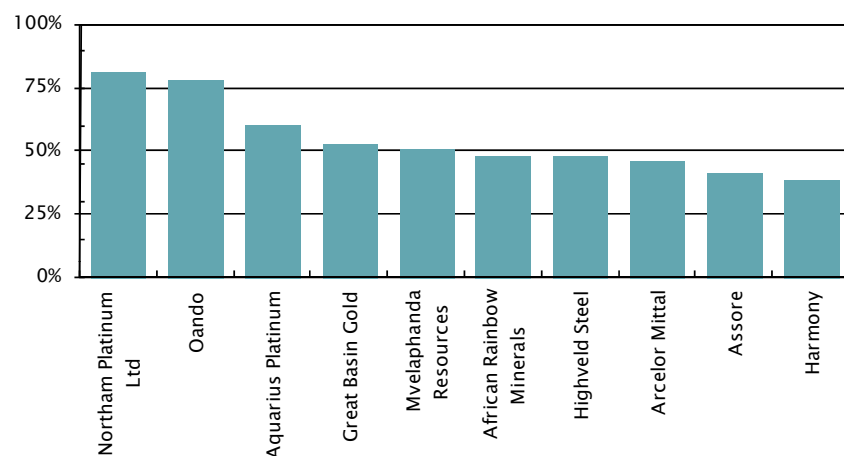


## 20 largest shares by market cap

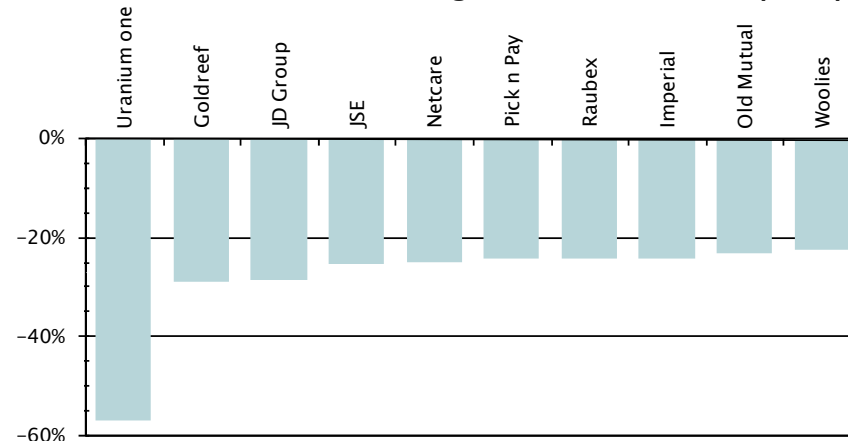
|   | Share          | R'million |    | Share         | R'million |    | Share          | R'million |    | Share       | R'million |
|---|----------------|-----------|----|---------------|-----------|----|----------------|-----------|----|-------------|-----------|
| 1 | Anglo American | 645,270   | 6  | Richemont     | 235,683   | 11 | Old Mutual     | 97,367    | 16 | Anglogold   | 75,541    |
| 2 | BHP Billiton   | 533,260   | 7  | MTN           | 229,380   | 12 | FirstRand      | 90,192    | 17 | Goldfields  | 75,042    |
| 3 | Angloplat      | 281,704   | 8  | Implats       | 197,684   | 13 | Remgro         | 87,973    | 18 | Telkom      | 68,910    |
| 4 | SABMiller      | 266,481   | 9  | Standard Bank | 134,589   | 14 | Arcelor Mittal | 87,813    | 19 | ABSA        | 68,894    |
| 5 | Sasol          | 245,266   | 10 | Kumba         | 98,144    | 15 | Lonmin         | 77,100    | 20 | Liberty Int | 56,164    |

## Equity market – how specific equities performed

**10 Best Performing Stocks for Quarter (ALSI)**

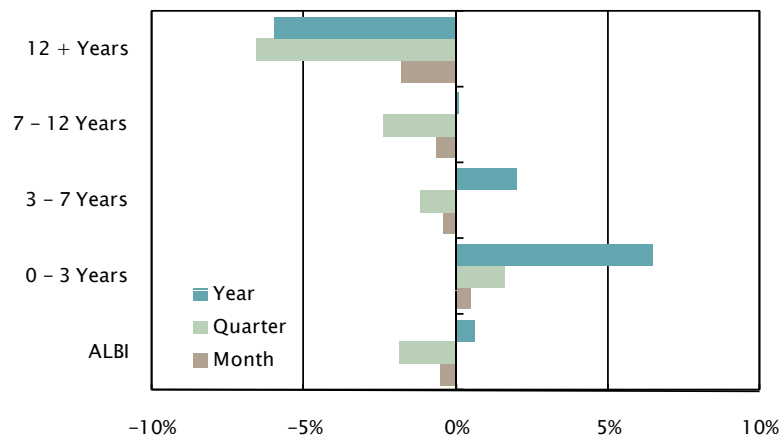


**10 Worst Performing Stocks for Quarter (ALSI)**

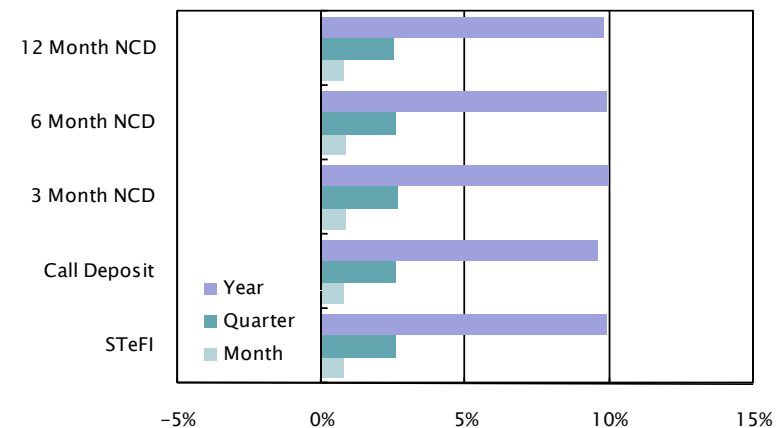


## How the fixed interest market performed

**Returns of Bond Sectors**

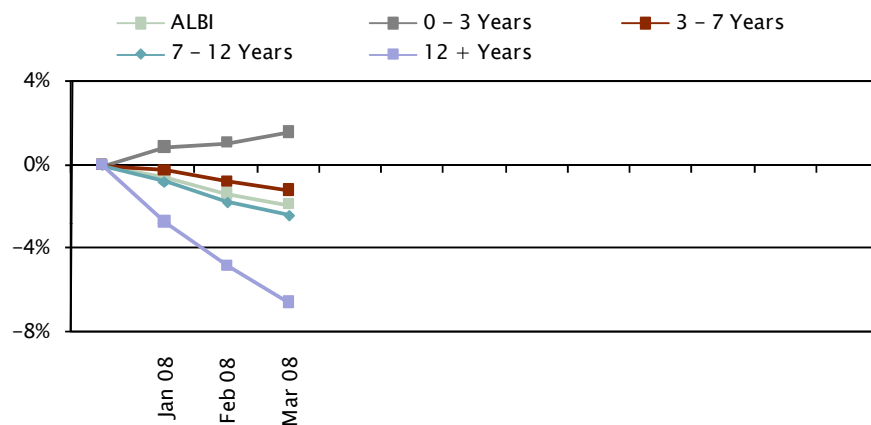


**Returns of Cash Indices**

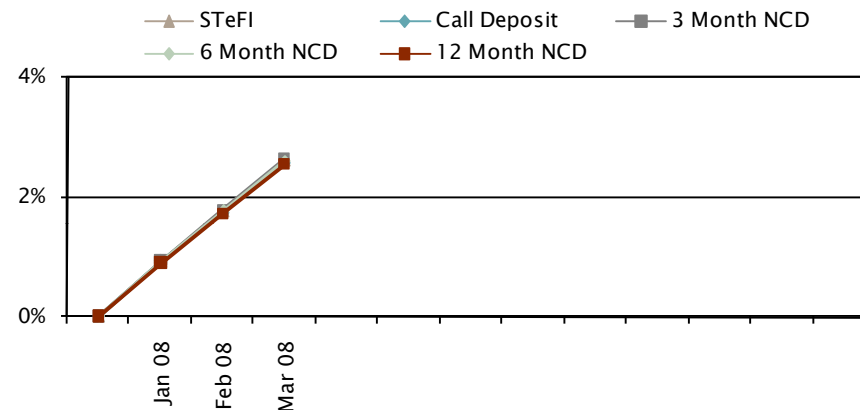


## Fixed interest market – how the different sectors performed

**Cumulative Performance of Bond Sectors – YTD**



**Cumulative Performance of Cash Indices – YTD**



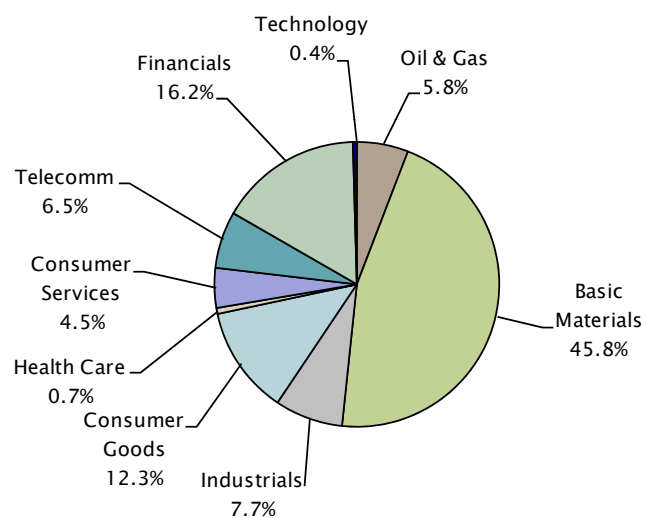
## Fixed interest market – how the currency performed

|             | 31 Dec 07 | 31 Mar 08 | % Change |
|-------------|-----------|-----------|----------|
| Rand/dollar | 6.81      | 8.14      | -16.29%  |
| Rand/pound  | 13.62     | 16.16     | -15.74%  |
| Rand/euro   | 10.01     | 12.83     | -22.00%  |
| Dollar/euro | 1.48      | 1.58      | 7.42%    |

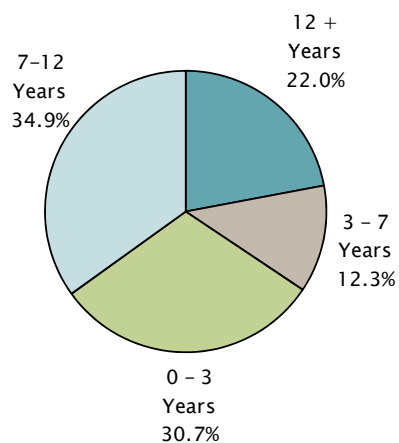
## What makes up the benchmarks

### Quarterly Composition of All Indices

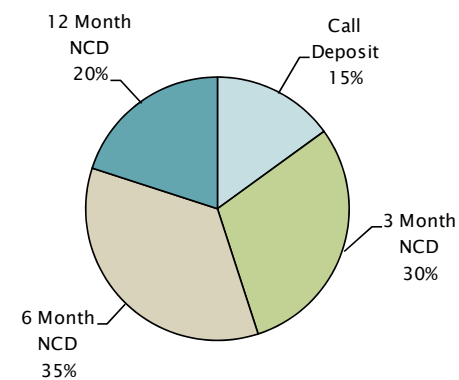
**Equity – All Share**



**Bond – ALBI**



**Cash – STeFI**



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## **Market and economic update**

### **Globally speaking**

#### **Background**

- Over the last quarter, global equity markets have experienced significant uncertainty. This was in part due to the sub-prime crisis, which caused extreme market volatility.
- The Fed responded with substantial cuts in interest rates and a massive liquidity injection into the financial system. Probably their main concern was not so much the economy heading into recession, but rather the threat huge sub-prime losses pose to the banking system.
- Lower rates will provide relief both to distressed borrowers and the banks, providing higher margins to restore the eroded capital base.
- Fears that losses could be as high as \$500bn have eroded billions of market value off banking and financial shares.
- The strains caused by the US current account deficit and the Chinese and oil producer surplus have been aggravated by the sub-prime crisis.

#### **Outlook**

- Growth of the global economy seems to be slowing into 2008.
- The critical issues for 2008 are whether growth in the emerging markets will counteract the slowdown in the OECD, and the impact of the massive liquidity injection by central banks into the money markets to counteract the adverse effects of the sub-prime crisis.
- Unless there is a massive revaluation of the Yuan, large scale liquidity will continue, initially causing asset inflation, but ultimately having an impact on the prices of goods and services.
- We believe that global markets are currently on high earnings and valuations are stretched – as a result we don't expect above average returns in the next 4–5 years.

### **Locally speaking**

#### **Background**

- Our local equity market has not been spared the volatility suffered by its global counterparts.
- This increased volatility is attributable to external factors, primarily the US sub-prime mortgage concerns and the resultant global shift in investor funds away from risky assets. This event serves as a reminder of how closely integrated global equity markets have become.
- The commodity boom continues to fuel investor appetite for base metal companies, especially Anglo American and BHP Billiton, the main drivers of the index in the past quarter.
- Our view is that prices for base metals are currently well above what we consider normal. Not only are the earnings of these companies high, but the market is also assigning a high multiple to these earnings. We do not consider these conditions to be sustainable over the medium to long-term.

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## Market and economic update

### Outlook

- The South African economy is slowly losing momentum.
- The rand is vulnerable to further weakness given the very large current account deficit, and the reliance on fickle equity and bond market inflows to support the currency.
- However, with a big increase in export prices, the current account deficit can reduce significantly, which could restore a degree of stability to the rand at least in the short term.
- The secondary effects of high food and oil prices are materialising in the form of strong upward pressure on wages.
- Should these persist, the SARB may be forced to raise interest rates much higher to bring inflation back into the targeted range.
- We continue to caution investors not to extrapolate returns achieved over the last 4 years into the future. At current levels, the market is not priced for good returns.
- The fixed interest duration of our balanced mandates remains conservatively short given our concerns about inflationary pressures. Accordingly we favour short dated bonds and money market instruments.

## Performance table

| Index/Sector                         | 1Month        | 3Month        | YTD           | 1Year         | 3Year         |
|--------------------------------------|---------------|---------------|---------------|---------------|---------------|
| <b>All Share</b>                     | <b>-3.04%</b> | <b>2.92%</b>  | <b>2.92%</b>  | <b>11.14%</b> | <b>34.03%</b> |
| Capped All Share Index               | -3.00%        | 1.69%         | 1.69%         | 9.84%         | 33.32%        |
| Shareholder Weighted All Share Index | -3.41%        | -0.35%        | -0.35%        | 6.27%         | 31.92%        |
| Top 40                               | -2.86%        | 5.10%         | 5.10%         | 13.97%        | 34.73%        |
| Mid Cap                              | -4.45%        | -10.79%       | -10.79%       | -7.85%        | 27.86%        |
| Small Cap                            | -3.69%        | -10.17%       | -10.17%       | 2.50%         | 35.87%        |
| <b>Resources</b>                     | <b>-3.30%</b> | <b>17.55%</b> | <b>17.55%</b> | <b>31.83%</b> | <b>47.47%</b> |
| Mining                               | -3.30%        | 17.99%        | 17.99%        | 28.62%        | 48.24%        |
| Gold Mining                          | -0.06%        | 9.06%         | 9.06%         | -12.21%       | 16.49%        |
| Platinum & Precious Metals           | -2.99%        | 29.03%        | 29.03%        | 29.45%        | 80.12%        |
| General Mining                       | -3.87%        | 16.80%        | 16.80%        | 36.58%        | 49.59%        |
| Oil & Gas                            | -3.46%        | 14.62%        | 14.62%        | 63.55%        | 43.08%        |
| <b>All Share Industrials</b>         | <b>-0.87%</b> | <b>-6.37%</b> | <b>-6.37%</b> | <b>2.96%</b>  | <b>28.37%</b> |
| Basic Materials                      | -3.05%        | 17.82%        | 17.82%        | 28.24%        | 39.60%        |
| Chemicals                            | -6.80%        | -14.88%       | -14.88%       | -7.19%        | 18.02%        |
| Construction & Materials             | -5.34%        | -7.64%        | -7.64%        | 24.64%        | 62.77%        |
| Forestry & Paper                     | -2.84%        | -2.14%        | -2.14%        | -9.76%        | 10.73%        |
| Industrial Metals                    | 7.24%         | 44.33%        | 44.33%        | 92.24%        | 59.96%        |
| Industrials                          | -3.23%        | -8.02%        | -8.02%        | -0.53%        | 28.96%        |
| General Industrials                  | -1.71%        | -2.70%        | -2.70%        | 9.62%         | 31.01%        |
| Electronic & Electrical Equipment    | 0.62%         | -16.09%       | -16.09%       | -21.76%       | 26.63%        |
| Industrial Engineering               | -2.61%        | -14.37%       | -14.37%       | 9.08%         | 43.18%        |
| Consumer Goods                       | 2.62%         | -5.62%        | -5.62%        | 8.84%         | 30.91%        |
| Automobiles & Parts                  | 5.63%         | -16.54%       | -16.54%       | -22.13%       | 7.13%         |
| Leisure Goods                        |               |               |               |               |               |
| Health Care                          | -5.15%        | -19.68%       | -19.68%       | -25.39%       | 13.73%        |
| Beverages                            | 8.59%         | -6.84%        | -6.84%        | 13.50%        | 24.56%        |
| Food Producers                       | -4.39%        | -14.36%       | -14.36%       | -11.09%       | 21.59%        |
| Health Care Equipment & Services     | -10.32%       | -21.64%       | -21.64%       | -31.45%       | 21.41%        |
| Pharmaceuticals & Biotechnology      | 4.79%         | -16.20%       | -16.20%       | -13.31%       | 16.49%        |
| Consumer Services                    | -5.13%        | -14.80%       | -14.80%       | -19.72%       | 18.17%        |
| General Retailers                    | -5.20%        | -14.27%       | -14.27%       | -32.71%       | 10.75%        |
| Travel & Leisure                     | -8.64%        | -20.08%       | -20.08%       | -11.84%       | 25.12%        |
| Media                                | -3.62%        | -13.04%       | -13.04%       | -17.56%       | 26.28%        |
| Support Services                     | -3.78%        | -8.86%        | -8.86%        | -17.64%       | 17.61%        |
| Industrial Transportation            | -4.21%        | -19.54%       | -19.54%       | -33.50%       | -1.08%        |
| Telecommunication                    | -1.44%        | -4.15%        | -4.15%        | 17.94%        | 36.74%        |
| Food & Drug Retailers                | -5.64%        | -15.89%       | -15.89%       | 15.78%        | 32.29%        |
| Fixed Line Telecommunications        | -6.95%        | -4.93%        | -4.93%        | -15.77%       | 16.34%        |
| Technology                           | -4.73%        | -10.16%       | -10.16%       | -4.93%        | 26.48%        |
| Software & Computer Services         | -4.73%        | -10.16%       | -10.16%       | -4.93%        | 29.87%        |

| Index/Sector                         | 1 Month        | 3Month         | YTD            | 1Year          | 3Year         |
|--------------------------------------|----------------|----------------|----------------|----------------|---------------|
| <b>Financials</b>                    | <b>-6.57%</b>  | <b>-12.84%</b> | <b>-12.84%</b> | <b>-16.28%</b> | <b>17.59%</b> |
| Banks                                | -9.42%         | -10.74%        | -10.74%        | -18.36%        | 16.48%        |
| Non-life Insurance                   | -4.84%         | -16.74%        | -16.74%        | -0.78%         | 19.39%        |
| Life Assurance                       | -5.78%         | -19.50%        | -19.50%        | -14.94%        | 11.63%        |
| Equity Investment Instruments        | 2.83%          | -5.58%         | -5.58%         | -4.20%         | 26.10%        |
| Real Estate                          | -0.31%         | -4.84%         | -4.84%         | -6.28%         | 20.50%        |
| General Finance                      | -8.72%         | -17.70%        | -17.70%        | -28.49%        | 23.88%        |
| <b>Financials And Industrials</b>    | <b>-2.75%</b>  | <b>-8.52%</b>  | <b>-8.52%</b>  | <b>-3.98%</b>  | <b>24.51%</b> |
| <b>ALBI</b>                          | <b>-0.53%</b>  | <b>-1.88%</b>  | <b>-1.88%</b>  | <b>0.64%</b>   | <b>6.23%</b>  |
| 1-3 Years                            | 0.51%          | 1.60%          | 1.60%          | 6.50%          | 7.28%         |
| 3-7 Years                            | -0.41%         | -1.17%         | -1.17%         | 2.03%          | 6.17%         |
| 7-12 Years                           | -0.63%         | -2.36%         | -2.36%         | 0.12%          | 7.01%         |
| 12+ Years                            | -1.81%         | -6.54%         | -6.54%         | -5.99%         | 4.59%         |
| <b>STeFI</b>                         | <b>0.83%</b>   | <b>2.61%</b>   | <b>2.61%</b>   | <b>9.89%</b>   | <b>8.23%</b>  |
| Call Deposit                         | 0.81%          | 2.58%          | 2.58%          | 9.64%          | 7.93%         |
| 3 Month NCD                          | 0.84%          | 2.65%          | 2.65%          | 10.00%         | 8.25%         |
| 6 Month NCD                          | 0.84%          | 2.62%          | 2.62%          | 9.95%          | 8.28%         |
| 12 Month NCD                         | 0.82%          | 2.56%          | 2.56%          | 9.82%          | 8.33%         |
| <b>International Index / Other</b>   | <b>1 Month</b> | <b>3Month</b>  | <b>YTD</b>     | <b>1Year</b>   | <b>3Year</b>  |
| S&P 500                              | 4.58%          | 7.61%          | 7.61%          | 4.35%          | 13.49%        |
| MSCI World                           | 3.89%          | 8.07%          | 8.07%          | 6.41%          | 17.66%        |
| JPMorgan GBI                         | 5.34%          | 22.50%         | 22.50%         | 18.85%         | 13.02%        |
| Salomon Brothers GBI                 | 10.60%         | 32.52%         | 32.52%         | 33.70%         | 17.05%        |
| Dow Jones                            | 5.17%          | 10.43%         | 10.43%         | 11.27%         | 15.06%        |
| Euro Top 100                         | 4.52%          | 6.71%          | 6.71%          | 12.02%         | 21.16%        |
| Nikkei 225                           | 1.10%          | 9.81%          | 9.81%          | -3.77%         | 14.62%        |
| FTSE 100                             | 5.93%          | 13.22%         | 13.22%         | 20.08%         | 22.70%        |
| Nasdaq                               | 5.55%          | 2.65%          | 2.65%          | 5.50%          | 14.15%        |
| Russell 1000                         | 3.45%          | 6.94%          | 6.94%          | -2.42%         | 13.71%        |
| Barclays Inflation Linked Bond Index | -3.85%         | -9.93%         | -9.93%         | -6.18%         | 24.18%        |

## Contact us...

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